

5  
Institution Code: 8-VSKP

**MEMORANDUM OF AGREEMENT**

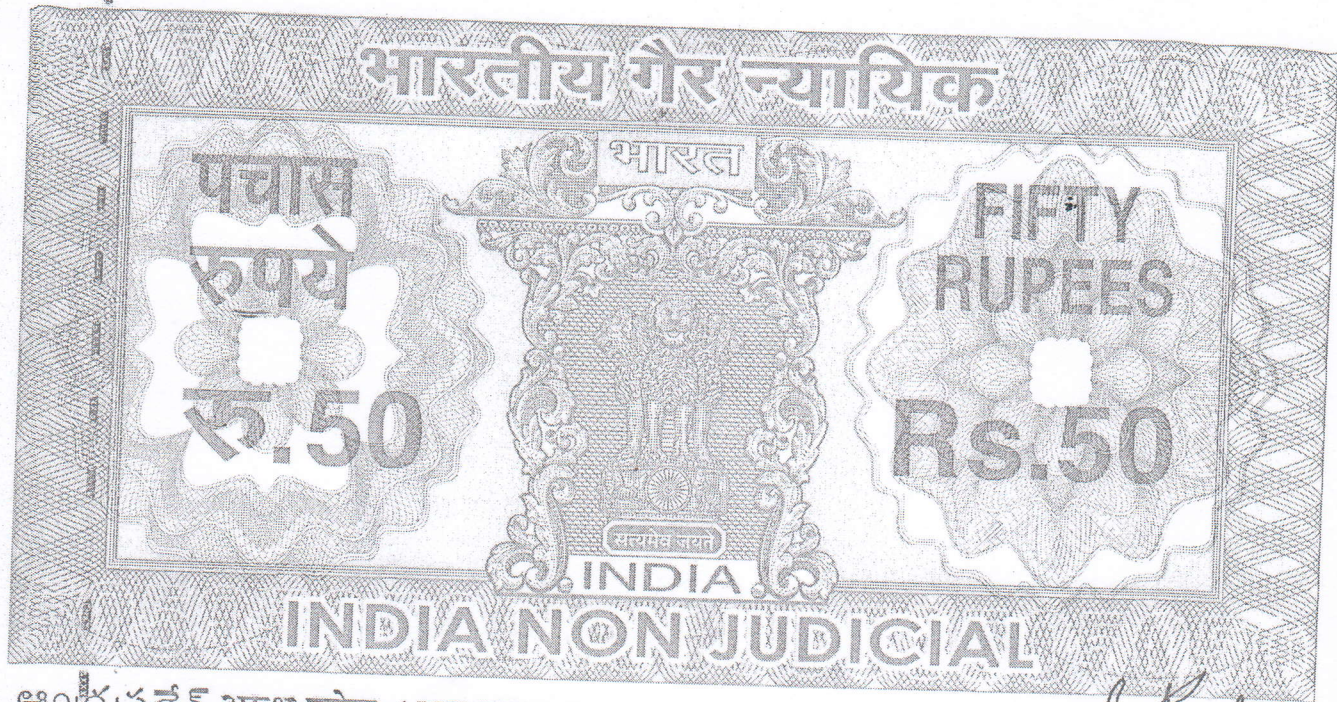
**BETWEEN**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT  
CORPORATION (First Party)**

**AND**

**VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY (A)  
(Second Party)**





ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

*S. P. Rao*  
AD/590981

2366 03/10/2018

Ch. Anjan Kumar s/o Polinaidhi - VSP  
self

GURANASULA  
Licenced Stamp Vsp  
L.No.03-12-005-2012, PL.No.03-12-005-2012  
03-12-013/2018  
# 1-1-28, Akkireddipalem, Guntur

#### MEMORANDUM OF AGREEMENT

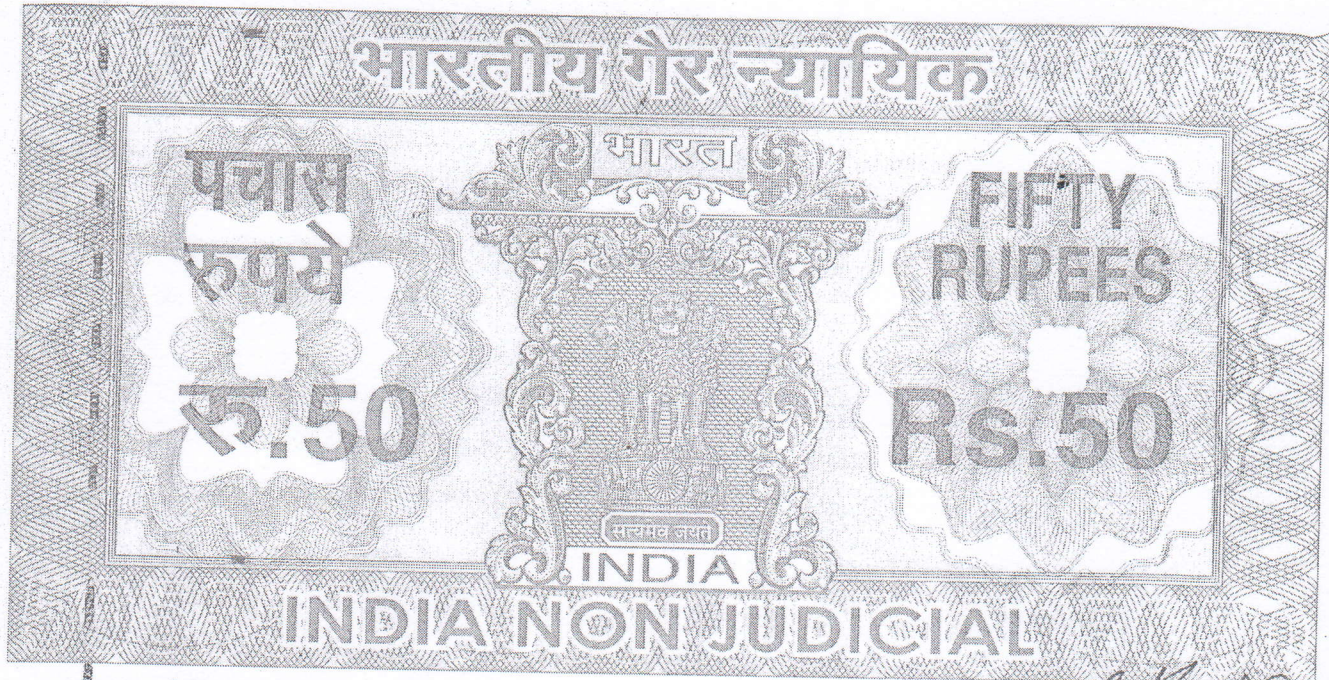
This Memorandum of Agreement (MoA) is entered into on 3<sup>rd</sup> day of October, 2018:

Andhra Pradesh State Skill Development Corporation, a Section 8 Company registered under the Companies Act, 2013 having its Corporate Office at G&J Infra Building, 3<sup>rd</sup> Floor, D No.78/2, Near NH-5, Near Pathuru Road, Tadepalli, Guntur District, Andhra Pradesh represented by Executive Director-I (hereinafter referred to as "APSSDC" or First Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the First Part.

And

LAYU EDUCATIONAL SOCIETY an Educational Society, having its office Besides VSEZ, Duvvada, Post, Vadlapudi, Gajuwaka, Visakhapatnam, Andhra Pradesh 530049,





ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

2307 03/10/2018  
Ch. Narsimham S/O Polamraju - 1st  
dt

SURANJAN  
Licenced Stamp Vendor  
L.No.03-12-005-2012, P.L. No.03-12-005-2012  
03-12-013-2018  
# 1-1-23, Akkireddigudem, Chittoor  
Vijayawada

Visakhapatnam District, Andhra Pradesh represented by Dr. Challa Narsimham Principal, College of Engineering (hereinafter referred to as Second Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the Second Party.

WHEREAS

- (a) APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of



the knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.

- (b) APSSDC has signed a Memorandum of Understanding (MoU) with Dassault Systems India Private Limited to set up a 3D-experience center (3D-EC) for skill development in the State of Andhra Pradesh in the domains of Aerospace, Automotive and Ship-building and also provide skill development/ training for estimated 1 Lakh students in various certification courses in the next three (3) years starting from academic year 2018-19.
- (c) In its endeavours to enhance the Employability Skills of Diploma/Under Graduate and Post Graduate course perusing students, the first party (APSSDC) has selected some of the leading Engineering Colleges for providing the infrastructural facilities additionally required for running the Skill Development programs. In this direction, through this MoA, the First party (APSSDC) intends to associate with VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY to train different segments of students and Job seeking youth in systematic enhancement of Employability Skills towards gainful employment for students / Job seekers;
- (d) The Second Party having been into Educational services through its College by name << name of the college >> submitted a proposal to the first party, upon understanding the requirements and functions of proposed 3D-experience Centres (3D-EC). As the second party has intention and requirements as per criterion and agreed to provide services to the first party on the terms and conditions as set forth in this MoA.
- (e) In pursuance thereof, the parties have agreed to enter into this Agreement.

**A. PURPOSE:**

The purpose of this MoA is to sort out the roles and responsibilities of both parties in establishing and managing 3D-Experience Center (3D-EC) for Diploma/ UG/ PG studying candidates in various Polytechnics/Engineering Colleges/University Campuses to enhance employability of students.



## ROLES AND RESPONSIBILITIES:

### B. FIRST PARTY

The APSSDC shall

- select reputed engineering colleges/Universities through a stipulated procedure;
- provide a platform for registration of trainees online and mapping of institutions and students;
- identify and provide course curriculum to suit latest and future technologies;
- prepare over all calendar of programs and communicate to Second Party;
- organize Training Programs for all Diploma/ Under Graduate and Post Graduate students. The programs would be of nature, common core (for all students) and modular (elective in nature);
- depute required manpower to manage and co-ordinate Trainings in 3D-EC;
- Install requisite IT infrastructure as listed in Schedule -1 in the 3D-experience Centers (3D-EC) in the earmarked rooms by the second party;
- prepare operational guidelines for 3D-EC to be followed by both the parties;
- will take care of insurance and regular maintenance pertaining to Hardware provided;
- promote Research & Development and Innovation for existing Industries;
- have right on any undefined business and activity that falls under purview of this MoA;
- exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.



### **C. SECOND PARTY**

The Academic Institution shall

- provide the building space in terms of Two (2) Computer Labs and One (1) E-Class room with a minimum seating capacity of 60 each room space at the College premises to the First Party for establishing the 3D-experience center allocated to the Second Party. The second party shall ensure adequate furniture, electrical fixtures and Power backup in the class rooms and labs;
- be responsible for ensuring proper physical security of the IT & other electronic items as per schedule-1. Towards security, the second party shall do necessary arrangements and ensure the security for the items;
- ensure internet connectivity of at least 150Mbps bandwidth;
- mobilize faculty and students of the college/institution for trainings and Certification;
- facilitate trainings for different segments namely students within campus, students from other colleges and job seeking youth and the college shall allow its students to attend programs, take assessments and interviews as per schedule communicated by first party;
- provide separate Toilets to the boys and girls, who undergone training at the 3D-experience Center;
- put necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories in the college;
- appoint a Centre Coordinator as Single point of contact person (SPOC) for all admin and programme related activities with the Second Party at the 3D-experience Centre for smooth running of the 3D-EC;



- actively participate in the 3D-EC Programs, communicate feedback from the college and students, suggesting for betterment of 3D-EC programs towards maximizing reach;
- arrange for common facilities of housekeeping, security, electrical supply, Drinking and usage water to the Toilets for the students;
- mark the daily attendance in the suggested mode (manual or bio metric or iris scan or so) by the SPOC of Second Party in coordination with 3D-EC Coordinator;
- facilitate in collecting the registration fee as communicated by the First Party, from the candidates provided by the Second Party;
- ensure that the software supplied by the first party should not be used other than for the training programs as mentioned in this MoA;
- follow Operational Guidelines as issued by first party from time to time in maintaining activities in 3D-EC.

#### **Compliances:**

- **KPIs** – Key Performance Indicators (KPIs) will be developed in mutual consultation with colleges and APSSDC.
- **Monitoring:** The activities of 3D-EC shall be regularly monitored through an IT monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.
- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:
  - ❖ Charging capitation fee or indulging in any other malpractice
  - ❖ Provided false data in their reports



- ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
- ❖ Any non-compliance with the terms and conditions of this Agreement

#### **D. Responsibilities of both the Parties**

Both the Parties agree that:

D.1. The Parties shall diligently perform their respective obligation under the Agreement as per the procedure set forth above.

D.2. To get the evaluation of the programs done by third party for assessing the impact with respect to quality and quantitative placements.

D.3. Neither Party shall share any Confidential Information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.

D.4. The Parties agree to use the Confidential Information only for the purposes of this Arrangement and only as permitted herein under this MoA.

D.5. The 3D-EC shall exclusively be used for in program to be assigned by the First Party to Second Party.

#### **E: Ownership of Assets:**

The Second Party irrevocably and unconditionally agrees that the assets provided by the First Party shall not be used for other purposes. The ownership of the IT infrastructure/assets shall lie with APSSDC whereas the second party, would be the custodian of the installed assets.

#### **F. Arbitration:**

The Parties shall endeavour to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of



the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

#### **G. Termination of MoA:**

The first (APSSDC) party shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60(Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

#### **H. Representations and Warranties by the Parties**

In addition to the above, the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which it was incorporated and has the necessary corporate power and authority under applicable Laws to carry on its business and or perform its functions.
- b) That this MoA
  - I. is within its powers and has been duly authorized by it; and
  - II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.



**I. PERIOD OF VALIDITY:**

This MoA shall become effective from the date hereof and shall be in force for a period of three years, unless terminated by mutual consent of the parties.

**J. LIMITATION OF LIABILITY**

Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

**K. NOTICES:**

Unless otherwise provided herein, all notices or other communications under or in connection with this MoA shall be in English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address given above. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier.

**L. COMMUNICATIONS AND PUBLICITY:**

The Second Party shall ensure that the name and logo of the first party should appear in all publication material. The Second Party shall ensure that the sign board depicting the name of the First Party be affixed outside the college. The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA (jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself from that Communication(s). No party shall use logo/trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

**M. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:**

AMENDMENT: Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all



parties, prior to any changes being performed but all rights reserved by First Party can change any point of time needed.

INFORMATION OWNERSHIP: All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party. First Party will in no way share or distribute any information received with other public or private agencies, organizations, and individuals.

PARTICIPATION IN SIMILAR ACTIVITIES: This instrument in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.

NON-FUND OBLIGATING DOCUMENT: This instrument is neither a fiscal nor a funds obligation document.

ESTABLISHMENT OF RESPONSIBILITY: This MoA is not intended to, and not create any right benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.

The parties hereto have executed this agreement as of the last written date below.

For Andhra Pradesh State Skill  
Development Corporation

For VIGNAN'S INSTITUTE OF  
INFORMATION TECHNOLOGY

T. Anil Kumar  
Executive Director - I



Witness:

Dr. Challa Narasimham  
Principal, VIGNAN'S INSTITUTE  
OF INFORMATION TECHNOLOGY(A)

PRINCIPAL  
(With stamp) VIGNAN'S INSTITUTE OF  
Information Technology  
Gajuwaka, Visakhapatnam-49

Witness:

Sri K. Pavan Krishna,  
C.E.O, VIGNAN'S INSTITUTE  
OF INFORMATION TECHNOLOGY(A)

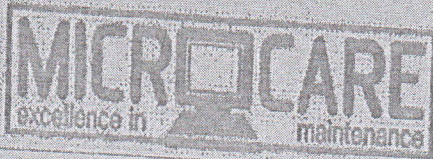
(with stamp)



**Schedule - I**  
**Infrastructure**

Item	Product Specifications	Qty
Make & Model	HP Make - Z Book 15U G4	36 nos (Thirty Six only)
Processor	Intel Core i5-7200U Processor	
Chip set	Integrated Chipset	
RAM	16 GB (1x16GB) DDR4 nECC Memory	
HDD	1TB SATA HDD	
Graphic Card	Dedicated Graphics with 2 GB min 64gb/s memory Bandwidth	
Display	HP LCD 15.6" Full HD LED Display	
Display Resolution	1900x1080 Full HD Pixel	
ODD	No Optical Drive	
Keyboard & Mouse	HP Keyboard and Mouse Combo pack	
Security	cable with suitable Lock	
Network Interface	Integrated 10/100/1000 Gigabit Nic Card	
Wi-Fi	Dual Band 802.11a/b/g/n/ac	
Display Port	DP port with 4k resolution	
VGA Port	VGA port with HD audio with internal speakers	
Ports	USB 3.0 - 3 nos, RJ 45	
Power	3 cell Li-ion with Fast Charge, 65W Power Adapter	
Operating System	Windows 10 Professional	
Warranty	Three Years Warranty	





## HP Workstation Laptop Installation Report

Name of the College and address: Vignans Institute of Information Technology,  
Gujuwaka, Visakhapatnam

District: Visakhapatnam

Date: 16/08/18

Laptop Make and Model: HP ZBOOK 15u G4 Mobile Workstation / Qty : 36 Nos

### Technical Specification Inspection:

		Yes	No
Processor	Intel Core i5-7200U Processor	✓	
Memory	16 GB DDR4 Memory	✓	
Internal Storage	1 TB SATA HDD	✓	
Graphics Card	AMD FirePro W4190M with 2 GB Graphic Card	✓	
Wireless Connectivity	Dual Band Wireless -AC	✓	
Display Size	15.6" FHD Antiglare	✓	
Display Resolution	1900x1080 FHD Pixel	✓	
Webcam	Integrated	✓	
Battery	Minimum 2Hours Backup with 3Cell Li-ion Battery	✓	
VGA Port	Yes	✓	
Display Port	Yes	✓	
Operating System	Windows 10 Professional 64bit	✓	
Keyboard	External	✓	
Mouse	External	✓	
		✓	

We have checked all the laptops delivered and installed with above Specifications and found them in good working condition.

Principal/In-Charge Signature  
VIGNANS INSTITUTE OF  
Information Technology  
Gujuwaka, Visakhapatnam-49



L. V. V. Sripada Rao  
HoD/In-Charge Signature

APSSDC Fellow Signature:

SPOC Signature

Microcare Engineer Signataure:

*[Signature]*



## Tax Invoice

(ORIGINAL FOR RECIPIENT)

**Pioneer Marketing Corporation**  
 9-1-45/3/2, 1st Floor,  
 Varun Residency, New Resapuvanipalem,  
 Visakhapatnam-530 013  
 Ph: 0891-6665000,6665009  
 GSTIN:37ABFPN7094P1ZR  
 State Name: Andhra Pradesh, Code : 37  
 E-Mail : accounts@pioneer1988.com

Buyer

**Vignans Institute of Information Technology**  
 Beside VSEZ,  
 Duvvada,Vadlapudi Post,  
 Gajuwaka  
 Visakhapatnam  
 PH:0891-2755222  
 State Name : Andhra Pradesh, Code : 37

Invoice No.

GSTCr/18-19/397

Dated

28-Jul-2018

Delivery Note

18-19/0653

Mode/Terms of Payment

Supplier's Ref.

Other Reference(s)

Buyer's Order No.

VIIT/SYSTEM CELL/2017-1807/2

Dated

4-Jul-2018

Despatch Document No.

Delivery Note Date

28-Jul-2018

Despatched through

Destination

Terms of Delivery

No.	Description of Goods	HSN/SAC	Quantity	Rate	per	Amount
1	Cpd.Sys.Ser.Dell.Poweredge T30 Intel Xeon E3-1225 V5 Quadcore Processor 3.3Ghz,8mb Cache) 8GB Ram PC4-2133 E CL15DDR4 Ram 1TB SATA 7200RPM HDD,Multi Burner,RAID0.1 Inbuilt 3 Years Onsite Vendor Warranty SL:F840272	8471	1 nos	33,890.00	nos	33,890.00
2	Ram.Server.00D5048 IBM16GB RAM	84733030	4 nos	14,950.00	nos	59,800.00
3	Cpd.Sys.Spr.KB.Dell KB	84716040	1 nos	445.76	nos	445.76
4	Dell 21.5" TFT Monitor SL:CN-ORYF37-JV200-813-03FB	85285200	1 nos	8,573.29	nos	8,573.29
5	Cpd.Sys.Spr.Oth.Graphic Card 4GB Graphics Card	84733030	1 nos	5,900.00	nos	5,900.00
6	Cpd.Sys.Spr.Mou. Dell Optical Usb Mouse	84716060	1 nos	254.23	nos	254.23
						1,08,863.28
				14 %		1,200.26
				14 %		1,200.26
				9 %		9,026.10

**VIIT STORES LEDGER**  
 GRN No: 117  
 Sign: *[Signature]*  
 Date: 28/7/18

CGST 14%  
 SGST 14%  
 CGST 9%

ITEM IN/OUT 923  
 DATE 28/07/18  
 TIME 3:40 PM  
 SIGN *[Signature]*

continued ...



**PHYSICALLY VERIFIED BY**  
 Name: *[Signature]*  
 Design Dept.: *[Signature]*  
 Date with Sign: 28/7/18

**ENTERED IN**  
 Stock Register of Office  
 Page No. 98 Dept. Office  
 Office Asst. Manager

SUBJECT TO NO JURISDICTION

This is a Computer Generated Invoice



## Tax Invoice(Page 2)

(ORIGINAL FOR RECIPIENT)

## Pioneer Marketing Corporation

3-1-45/3/2, 1st Floor,  
Varun Residency, New Resapuvanipalem,  
Visakhapatnam-530 013  
Ph: 0891-6665000,6665009  
GSTIN:37ABFPN7094P1ZR  
State Name : Andhra Pradesh, Code : 37  
E-Mail : accounts@pioneer1988.com

Buyer

## Vignans Institute of Information Technology

Beside VSEZ,  
Duvvada,Vadlapudi Post,  
Gajuwaka  
Visakhapatnam  
PH:0891-2755222  
State Name : Andhra Pradesh, Code : 37

Invoice No.

GSTCr/18-19/397

Dated

28-Jul-2018

Delivery Note

18-19/0653

Mode/Terms of Payment

Supplier's Ref.

Other Reference(s)

Buyer's Order No.

Dated

4-Jul-2018

VIIT/SYSTEM CELL/2017-1807/2

Despatch Document No.

Delivery Note Date

28-Jul-2018

Despatched through

Destination

Terms of Delivery

SI  
No.

Description of Goods

HSN/SAC

Quantity

Rate

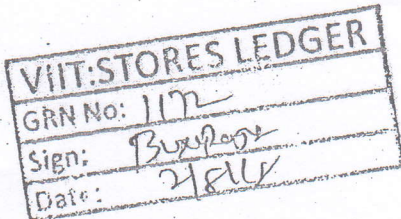
per

Amount

SGST 9%

9 %

9,026.10



Amount Chargeable (in words)

Total

9 nos

₹ 1,29,316.00

E. &amp; O.E

Rupees One Lakh Twenty Nine Thousand Three Hundred Sixteen Only

HSN/SAC

	Taxable Value	Central Tax		State Tax		Total Tax Amount
		Rate	Amount	Rate	Amount	
8471	33,890.00	9%	3,050.10	9%	3,050.10	6,100.20
84733030	65,700.00	9%	5,913.00	9%	5,913.00	11,826.00
84716040	445.76	9%	40.12	9%	40.12	80.24
85285200	8,573.29	14%	1,200.26	14%	1,200.26	2,400.52
84716060	254.23	9%	22.88	9%	22.88	45.76
Total	1,08,863.28		10,226.36		10,226.36	20,452.72

Tax Amount (in words) : Rupees Twenty Thousand Four Hundred Fifty Two and Seventy Two paise Only

Remarks:

Venkat

Company's VAT TIN

: 37710189741

Company's CST No.

: VSP/07/02/1379/1-4-88

Company's Service Tax No.

: ABFPN7094PST001

Company's PAN

: ABFPN7094P

Declaration

We declare that this invoice shows the actual price of the goods described and that all particulars are true and correct.  
Bank Details Name:Pioneer Marketing corporation,  
Bank:State Bank of India, Ac no:10012590310, IFSC  
code:SBIN006846

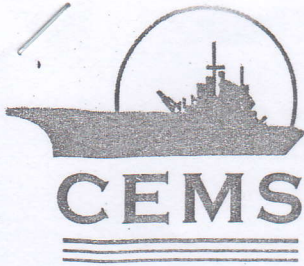
for Pioneer Marketing Corporation



SUBJECT TO NO JURISDICTION

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# CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS)

CIN: U74999MH2017NPL300514 GST NO: 37AAHCC2313E1Z4

(A Section 8 not for profit Company Promoted by Govt. of India/ Ministry of Shipping, Sagarmala)

Opp. HSL Complex, Gandhigram, Visakhapatnam, Andhra Pradesh-530005.

E-mail: info@cemsindia.org , website: www.cemsindia.org

## MEMORANDUM OF UNDERSTANDING

between

### VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY

Beside VSEZ, Duvvada, Gajuwaka, Visakhapatnam  
Andhra Pradesh, INDIA

and

### CENTRE OF EXCELLENCE IN MARITIME & SHIPBUILDING (CEMS)

Opp.HSL Complex,Gandhigram, Visakhapatnam – 530 005

## GENERAL AGREEMENT

In order to facilitate industry-institute interaction for technical advancement, to develop academic and industrial relationships and support collaborative research activities, Vignan's Institute of Information Technology, hereinafter addressed as VIIT and Centre of Excellence in Maritime & Shipbuilding, hereinafter addressed as CEMS, agree to establish this Memorandum of Understanding (MOU) as a framework for cooperative programs.

## ARTICLE I

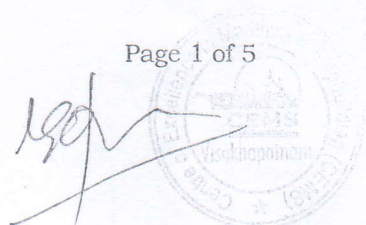
### Faculty Visits and Training

It is agreed that linkages will be strengthened by visit of faculty from VIIT to CEMS. The purpose of these visits by the faculty is primarily to facilitate the following:

- \* Training of the faculty by CEMS on Design, Advanced Manufacturing, Automation and PLM
  - \* Training and exposure of faculty with focus on Industry 4.0 Skills
- Arrangements for each such visit will be made by VIIT. Purpose, timing and other details concerning these exchanges and short visits in this regard shall be mutually acceptable to both the institutions. It is agreed that information concerning the purpose and duration of the visit by the faculty, the proposed topics of study, details of the personnel visiting and any further details, as required, will be provided to CEMS by VIIT at least



*[Handwritten signature]*  
8/3/24





two weeks prior to the proposed visit. It is agreed that CEMS will conduct Faculty Development Training at mutually agreed cost.

## ARTICLE II

### Student Training

Further to the above, it is also agreed that CEMS will support and facilitate visits of groups of students from VIIT. The purpose of these visits by the students is as follows:

- \* Industrial Internships for IV Year level Students in their 8<sup>th</sup> Semester to undertake comprehensive internship with hands on skills training on current industry relevant software and hardware.
- \* Industrial visit at III year level to undertake mini-projects and pilot studies for full-fledged projects.
- \* Industrial visits at II year level to study and understand functioning of an industrial establishment
- \* Orientation visits to I year level students to create awareness about various domains in each engineering discipline.
- \* Vocational training in Design, Advanced Manufacturing, Automation and PLM to equip students at III year or IV year levels to acquaint themselves with industry 4.0 procedures and operations so as to prepare themselves to face the challenges of the industrial world upon graduation.

As in the case of Article I, arrangements for each such visit will be made by VIIT in the form of formal letters seeking permission as well as the convenience of CEMS to send the student groups. Purpose, timing and other details concerning these exchanges shall be mutually acceptable to both the institutions. It is agreed that information concerning the number of students visiting, duration of the visit, the proposed topics of study and any further details, as required, will be provided to CEMS by VIIT at least two weeks prior to the proposed visit. The above visits will be chargeable by CEMS at mutually agreed cost between CEMS and VIIT. Cost of Raw Material required for projects, where applicable will be borne by the Students.

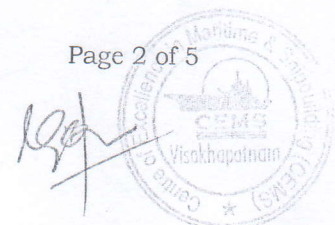
## ARTICLE III

### Courses: Seminars, Workshops, Refresher Courses

It is agreed that VIIT will arrange periodic seminars, workshops and refresher courses in collaboration with CEMS. The purpose of these courses is to facilitate and maintain on-going Industry-Institute Interaction as well as to provide a forum for faculty of VIIT as well as



*[Handwritten signature]*  
8/3/21





those institutions in the vicinity to discuss on topics of current interest both to VIIT as well as CEMS. Experts from CEMS as well as faculty from VIIT with significant exposure in the topic of interest will coordinate and conduct these courses.

Arrangements for such courses will be made by VIIT in keeping with the convenience of experts from CEMS. Purpose, timing and other details concerning these courses shall be mutually acceptable to both the institutions. It is agreed that information concerning the duration of the visit, the proposed topics of the course and any further details, as required, will be mutually discussed by VIIT with CEMS at least one month prior to the schedule of the course or workshop.

#### **ARTICLE IV Cooperative Research**

It is anticipated that significant opportunities, of which a few have been identified, exist for cooperative research between VIIT and CEMS. Such clearly beneficial activities may require specific arrangements. In view of the importance of cooperative research, CEMS will provide necessary support to visiting faculty from VIIT to study research problems at CEMS. The financial implications for utilization of CEMS labs will be on a mutually agreed basis. Such problems will be analysed and solutions suggested by VIIT.

#### **ARTICLE V Competence in Consultancy**

It is also anticipated that significant opportunities exist for taking up consultancy works with industries. VIIT has state-of-the-art equipment ideally suited to taking up consultancy work for industries in the area of materials testing, machinability testing, fabrication of complicated parts, vibration analysis and dynamic testing of equipment etc. CEMS also has state of art laboratories with industry 4.0 focus with latest design and testing software and VR capability. CEMS and VIIT can jointly collaborate to provide solutions to industry problems and to develop such consultancy capabilities.

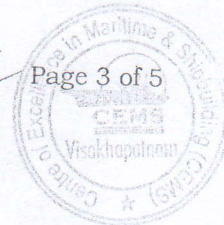
#### **ARTICLE VI Exchange of Scientific Materials**

Both the collaborating parties agree to exchange as widely as is practicable such items as scientific publications and journals, university calendars, prospectuses, text books, course outlines and reference materials that may be necessary and of use to either party.



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8/3/21

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**ARTICLE VII**  
**Duration of Memorandum of Understanding**

The effective date of this MOU shall be 08.03.2021. The MOU shall extend for a period of 2 (Two) years and may be renewed upon mutual written agreement. The MOU may be modified by mutual written agreement. The MOU may be terminated by either CEMS or by VIIT with notification to the other party six months prior to the effective date of termination.

**ARTICLE VIII**  
**Indemnification**

Centre of Excellence in Maritime & Shipbuilding (CEMS) and Vignan's Institute of Information Technology (VIIT) shall each indemnify and hold harmless the other, its faculty/officers, agents and employees, for any and all liability, damages and costs attributable to the negligent acts or omissions of the indemnifying party, its faculty/officers, agents and employees while acting in the scope of their employment and in furtherance of activities described in this Memorandum of Understanding.

**ARTICLE IX**  
**Liability Insurance**

Each party shall maintain its own insurance in amounts deemed appropriate for its operations. Such insurance shall provide coverage for negligent acts, errors, or omissions and provide protection against bodily injury or property damage claims. It is expressly understood that each party shall be solely responsible for its own actions and such insurance shall not extend to protect any other party.

**ARTICLE X**  
**Conduct**

Each party shall abide by the rules and regulations of the host institution especially in regard to visits by the faculty/students of VIIT to CEMS.

**ARTICLE XI**  
**Administration**

The administration of this MOU will be the responsibility of the Vignan's Institute of Information Technology (VIIT). Dr. V Madhusudhan Rao, Rector shall be the primary contact at VIIT followed by Dr. Pudi Sekhar,



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8/3/21

*[Handwritten signature]*



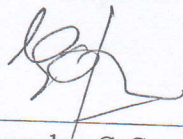


Vignan's Institute of Information Technology (VIIT), shall be the secondary contact at VIIT. Commander Gopi Krishna Sivvam, (Chief Operating Officer), CEMS, will serve as the primary contact at CEMS.

In witness whereof the undersigned, representing their respective institutions, hereby sign and approve this Memorandum of Understanding in duplicate, one copy for every signing party.

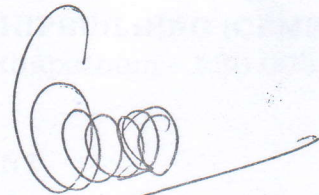
**SIGNED:**

**Centre of Excellence  
In  
Maritime & Shipbuilding**



Commander S Gopi Krishna (Retd)  
Chief Operating Officer  
CEMS

**Vignan's Institute of  
Information Technology**



Dr V Madhusudhan Rao  
Rector  
VIIT

Date 08.03.2021

Date 08.03.2021





# MEMORANDUM OF UNDERSTANDING

BETWEEN



**EduSkills**

Nation Building Through Skills

**EduSkills Foundation ("EduSkills")**

AND



**VIGNAN**

**Vignan's Institute of Information Technology (Autonomous)**

**FOR EDUSKILLS MEMBERSHIP PROGRAM**



This Memorandum of Understanding ("MOU") is effective from the date of signatures below ("Effective Date"); hereinafter, each a "Party" or together, "the Parties". EduSkills will be referred as 'First party' and other party will be referred as 'Second party'.

The Parties have been discussing a proposed collaboration in the area of "**Skill Development, IT Education and Workforce Development Programs**" ("Collaboration Areas").

Now the Parties agree as follows:

**A. NON-BINDING TERMS.**

The Parties understand that MOU is intended only to summarize the current understanding of the parties with respect to the principal terms of the proposed collaboration.

The Parties understand that this **MOU** is intended only to summarize the current understanding of the Parties with respect to the Collaboration Areas and to facilitate their further discussions regarding certain objectives of the proposed partnership, as more fully described in Exhibit A, which are non-binding on the Parties. The terms and objectives set forth in Exhibit A shall be used for discussion purposes only and shall not be deemed to create any rights or obligations for or on behalf of any Party.

**B. BINDING TERMS**

The Parties hereby acknowledge and agree that the following subsections under this Section B (Binding Terms) shall be binding and create legal rights and obligations on the Parties.

**1. Confidentiality**

In this MOU "Confidential Information" means any information or data, irrespective of the form and nature thereof, that is material to the Party disclosing such information ("Discloser") to the other Party ("Recipient"), including, but not limited to technical know how, specifications, designs, models, software, techniques, drawings, processes, as well as industrial and intellectual property rights, business information, trade secrets, customer lists, financial information, process, costs, sales and marketing plans, information posted on their respective websites or any other information with the Recipient knows or reasonably ought to know is confidential, proprietary or trade secret information of the Discloser.

The Recipient shall at all times, both during the term of this MOU and for a period of at least three (3) years after its expiration or termination, keep in trust and confidence all such Confidential Information, and shall not use such Confidential Information other than for the purpose of fulfilling its obligations under this MOU, nor shall the Recipient disclose any such Confidential Information to any third party without the Disclosing Party's prior written consent. Upon termination of this MOU or written request from the Discloser, the Recipient shall, within fifteen (15) days from such termination or request, return all Confidential Information and any and all copies thereof to the Discloser, or at the Discloser's option, destroy the Confidential Information and any and all copies thereof, and certify such destruction

The obligations of confidentiality set forth herein shall not apply to information which;

- a. Was rightfully in possession of or known to the Recipient without any obligation of confidentiality prior to receiving it from the Discloser;
- b. Is, or subsequently becomes, legally and publicly available without breach of this MOU;
- c. Is rightfully obtained by the Recipient from a source other than the Discloser, without any obligation of confidentiality; or
- d. Is developed by or for the Recipient without use of the Confidential Information.

The Recipient may only disclose Confidential Information pursuant to a valid order issued by a court or governmental agency, provided that the Recipient provides the Discloser:

- a. Prior written notice of such obligation; and
- b. The opportunity to oppose such disclosure or obtain a protective order.

The Confidential Information shall remain the property of the Discloser and no license to any existing or future intellectual property rights or Confidential Information is granted or implied under this MOU.

PRINCIPAL  
VIGNAN'S INSTITUTE OF  
Information Technology (A)  
Beside: VSEZ, Duvvada, Visakhapatnam-49



*[Handwritten signature]*  
3-3-21



All Confidential Information is provided "AS IS". The Discloser shall not be liable for any inaccuracy or completeness of the Confidential Information, nor are there any express or implied representations or warranties by either party to the other, including with respect to the infringement of any intellectual property rights or any right of privacy, or any rights of third persons.

## 2. Scope

The scope of this MOU does not cover any development work, testing, licensing, distribution, support, sales, or maintenance. Should the Parties decide to pursue such matter that is outside the scope of this MOU, the Parties shall enter into a development, license, distribution, or other appropriate written agreement(s) accordingly.

## 3. Publicity

The Parties hereby agree that no press release or other public announcements regarding this MOU or any agreements contemplated thereby shall be made without prior review and written agreement signed by a duly authorized representative of the other Party.

## 4. Term and Termination

The Parties agree that this MOU shall be effective as of the Effective Date and shall continue in effect until the earliest occurrence of one of the following: (1) the execution of a definitive MOU or definitive agreement relating to the scope of this MOU; (2) written notice by one Party to the other of termination of this MOU; or **thirty six (36) months** from the Effective Date of this MOU. Section B (including all subsections) shall survive any termination of this MOU. Upon expiry of the Term, it is the intention of the Parties to further progress the solutions initiated under this MOU towards overall achievement of the objectives and outcomes contemplated herein. Second party shall, to this extent, endeavor to continue maintaining and promoting such solutions and projects to further the objectives set forth in the MOU.

## 5. Limitation of Liability

Except for liability relating to either Party's breach of the other Party's confidential information or intellectual property rights, in no event shall either Party be liable to the other Party for any direct, indirect, incidental, special, punitive or consequential damages or loss of profits, lost revenue or loss of data.

Notwithstanding the foregoing, nothing in this MOU shall limit the Parties liability for bodily injury or death caused by its negligence or its liability in the tort of deceit.

## 6. Intellectual property rights

a) Each Party will retain the exclusive rights, title and ownership of all its pre-existing Intellectual Property, Confidential Information and materials (including, without limitation, proprietary ideas, sketches, diagrams, text, know-how, concepts, proofs of concepts, artwork, software, algorithms, methods, processes, identifier codes or other technology) owned or developed by such Party.

## 7. Governing laws and jurisdiction

The Parties shall make efforts in good faith to amicably resolve all disputes as may arise out of or in connection with this MOU. This MOU shall be subject to and governed by the laws of India and the Indian courts shall have exclusive jurisdiction over any claim arising under this MOU. Notwithstanding the foregoing, either Party may seek interim injunctive relief in any court of appropriate jurisdiction with respect to any alleged breach of such Party's intellectual property or proprietary rights.

## 8. Costs

Unless otherwise agreed upon in writing, each Party shall bear its own costs and expenses arising in connection with this MOU and the possible negotiations, completion and implementation of definitive Agreements if any, including but not limited to costs of experts, consultants, lawyers and travel expenses.

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Information Technology (A)  
Side: VSEZ, Duvvada, Visakhapatnam-49





9. **Amendment**

This MOU may be amended at any time by the mutual written assent of the Parties.

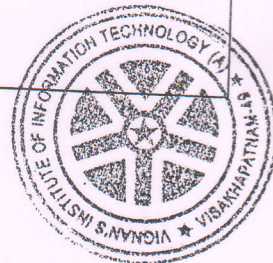
10. **Severability.**

Should any portion of this MOU be determined to be illegal or unenforceable, the remainder of the MOU shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

IN WITNESS WHEREOF, the parties hereto have executed this **MOU** by persons duly authorized as of the date and year first above written.

Signed for and on behalf of <b>EduSkills Foundation</b>	Signed for and on behalf of <b>Vignan's Institute of Information Technology (Autonomous)</b>
By: _____ Authorized Signatory	By: <u>As</u> _____ Authorized Signatory
<b>Shubhajit Jagadev</b> Name	<b>Dr. B. Arundhati</b> Name
<b>Executive Director</b> Designation	<b>Principal</b> Designation
Date	Date <u>3-3-21</u>
<b>Address for communication:</b> EduSkills Foundation #806, DLF Cyber City, Technology Corridor, Infocity, Bhubaneswar – 7510024, Odisha, India  Email: info@eduskillsfoundation.org	<b>Address for communication:</b> Vignan's Institute of Information Technology (Autonomous), Gajuwaka, Visakhapatnam, Andhra Pradesh 530049  Email: principal@vignanvizag.com

PRINCIPAL  
VIGNAN'S INSTITUTE OF  
Information Technology (A)  
Beside: VSEZ, Duvvada, Visakhapatnam-49





## EXHIBIT A

### NON-BINDING TERMS

#### 1. Scope and Intent

EduSkills and Vignan's Institute of Information Technology (Autonomous) have decided to work together for the purpose of expanding digital skills into higher education system through offering various world class technical programs in Networking, Cybersecurity, Cloud computing, automation, RPA and other industry 4.0 skills to the colleges and their students.

#### 2. Proposed obligations of EduSkills:

- To offer digital content and courses of up to 8 global academy programs to its member institution.
- To offer LMS of the academy programs, where ever applicable.
- To offer branding collaterals access and usage of academy programs.
- 'Train the Trainers' to the nominated educators by the institution.
- Virtual orientation session/workshop for the institution.
- In-person/remote support for any troubleshooting needed during the onboarding process.
- To offer opportunities to participate in job fairs, seminars, conferences and any regional/national/global competitions or platforms for the students, educators and/or institution's leadership.

#### 3. Proposed Obligations of Vignan's Institute of Information Technology (Autonomous):

- To create awareness for adoption and registration of technical courses from interested students.
- To nominate a point of contact who could monitor and review the program updates.
- Pay membership **fee every year**. Following year's membership fee can be incremented on nominal basis, if the need arises. **Agreement to be renewed after 3 years.**
- GoDaddy Academy: Minimum 50 students commitment every year.
- VMware Academy: Yearly subscription fee needs to be paid to VMware directly.
- Institution need to bear the expense for the AWS, GoDaddy & Red Hat Global Certification fee of faculties as its mandatory.
- To ensure following pre-requisites to be followed by the participating colleges:
  - a. High speed broadband connectivity, computer labs for relevant courses and classroom IT set-up for all participating institutions.
  - b. Identify upto 2 (Two) Educators with required qualification like Engineers/MCA in Computer Science/IT/Electronics, etc. or experienced diploma holders to receive Training of Trainers for each academy program.

#### 4. Annual Membership Fee

- Year 1: INR 40,000 + Training fee + GST
- Year 2: INR 40,000\* + GST
- Year 3: INR 40,000\* + GST

\* Can be incremented annually on a very nominal basis.

**Please Note:** This fee applies on institutions. EduSkills will not charge any fee from the students. Institutions may enroll and extend benefit to as many students they want. No capping on number of students.

PRINCIPAL  
VIGNAN'S INSTITUTE OF  
Information Technology (A)  
Reside: VSEZ, Duvvada, Visakhapatnam-49







# Electro Pro

2<sup>nd</sup> Floor, Office 10, Vizag Towers, Opp Hotel Meghalaya, Asilmetta, Visakhapatnam - 03

+91 85200 35963 electroproindia@gmail.com

## MEMORANDUM OF UNDERSTANDING ELECTROPRO

AND

## VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY

'Electro Pro is MSME registered Technology Company, It is an Electronic Product Development & Manufacturing Company Founded in 2016. We offer, Services(Training in the Emerging areas of) Robotics, Embedded systems; Internet of Things, Artificial Intelligence, Machine Learning, Home and Industrial Automation .We also provide IOT solutions to the startup companies, Industries. We provide training and workshops to schools and engineering colleges, also empowering the graduates with Skill Development Training. Currently we are operating our services at Hyderabad, Visakhapatnam, Bangalore, and Chennai in INDIA and operating globally at Australia, Ghana, and Togo.'

**ELECTROPRO** having its Registered office at Visakhapatnam, Andhra Pradesh, India and Corporate Office at Flat no:301, Sri Rathna Murthy Palace, Ram Nagar, Visakhapatnam, Represented by its **Founder & CEO Mr.Venkatesh Sappagaddi** undersigned of the one part;

And Vignan's Institute of Information Technology, an Educational Institution having its Campus at Duvvada, Visakhapatnam Represented by its Rector **Dr. V. Madhusudhan Rao**

Where as **ELECTROPRO** and **VIGNAN'S IIT** shall be here in after jointly referred to as the "Parties" and singularly as a "Party".





The Parties have decided to agree to establish Industry – Academic Collaboration (Incubation Center) in the areas of mutual interest and in accordance with the terms and conditions set forth in this Memorandum of Understanding (MOU).

**ELECTROPRO and VIGNAN'S IIT** agree on the Following Activities:

1. **VIGNAN'S IIT** has agreed to allow **ELECTROPRO** to be in the chair of **TECHNOLOGY CENTRE** by Establishing Research & Technology Centre in the college Premises.
2. **VIGNAN'S IIT** Allowed **ELECTROPRO** to use Their Space (approximately 200sft) and Human Resource (STUDENTS) by Providing Training And INTERNSHIPS to use them in their Product Designing and Research Activities for a period of 8 Months to one year as per the delivery of Schedule.
3. **ELECTROPRO** has agreed to setup their equipment in the space provided by **VIGNAN'S IIT** as a **TECHNOLOGY CENTRE**.
4. **ELECTROPRO** will support students of **VIGNAN'S IIT** in designing and development of projects and products.
5. **ELECTROPRO** will help college management by organizing Seminars, Workshops, Exhibitions which is free of cost by related to their industry.
6. **ELECTROPRO** allowed to design and development of products in college premises.
7. **ELECTROPRO** officials will come and select the students as per the company recruitment policies by considering candidate academic record and performance in Internship and offer letters will be issued after successful completion of training and placement confirmation will be given after selection procedure.
8. Trained INTERN CANDIDATES from Technology Centre will be placed in Electropo work locations to start the work as per their selected positions those are RESEARCH ENGINEERS, MASTER TRIANERS, TRINERS.

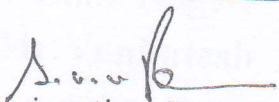
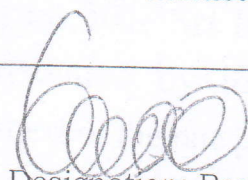
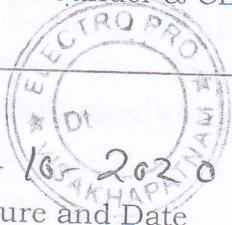
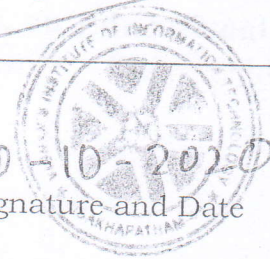
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20.10.2020  


  
*[Signature]*

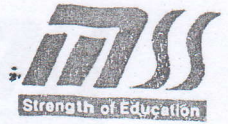


9. **VIGNAN'S IIT** has to provide time schedule to deliver the training module in the campus for selected students at Electropo Technology Centre.
10. Selected Intern students from campus will be taking commitment of **one year to work at Electropo location** after successful completion of training module.
11. Other than selected candidates for the Electropo training and placement module if any students are interested to learn Trending Technologies for job seeking and to be Industry Ready, **ERIC(Electropo Research Innovation Centre)** Program Which is Paid will be applicable, that we discussed and submitting the copy of it along with MOU.
12. MOU will be applicable for a period of Two Years from the date of Signed MOU by both the Parties and will be Renewal as per mutual terms.
13. Looking forward to great collaboration with **VIGNAN'S IIT** to fulfill our Common mission making Student Engineers into Industry Ready Engineers

Agreed by:

Executed For ELECTROPRO by:	Executed For COLLEGE, by:
Name: Mr.Venkatesh Sappagaddi	Name: Dr.V. Madhusudan Rao
 Designation: Founder & CEO	 Designation: Rector
 20-10-2020 Signature and Date	 20-10-2020 Signature and Date





## **MEMORANDUM OF UNDERSTANDING**

### **MILLENNIUM SOFTWARE SOLUTIONS**

2<sup>nd</sup> floor, Rednam Estates, Beside Sarovar Hotel, 1<sup>st</sup> Lane, Dwarakanagar,  
Visakhapatnam – 530 016, Andhra Pradesh

AND

### **VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY**

Beside VSEZ, Duvvada, Visakhapatnam, Andhra Pradesh.

**Millennium Software Solutions** is promoted by a team of Professional Engineers, with a vision and commitment to be the market lead in Information Technology, Training & Development with Certification Training in Java, .Net and PHP. Here in after called as "**MSS**". Represented by **Mr. Sridhar Reddy Gadi**, Chief Executive Officer.

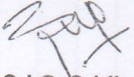
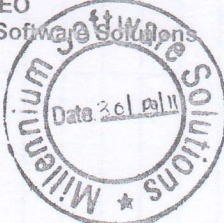
**Vignan's Institute of Information Technology**, Duvvada, Visakhapatnam, affiliated to JNTU, established in the year 2002, herein after called as **VIIT**, Represented by **Dr. K. Alice Mary**, Principal.


This **Memorandum of Understanding (MOU)** is signed on 30<sup>th</sup> September 2011 between **MSS** and **VIIT**. Both the parties have agreed to conduct Java Training (**SCJP**) in the premises of **VIIT**, Visakhapatnam.





1. Faculty Member will be provided by **MSS**.
2. Infrastructure i.e., Computer Lab, Seminar Hall, will be provided by **VIIT**.
3. Priority will be given to your students in Campus Recruitment Drives organized by **MSS** at **MSS** premises.
4. Course Fee will be collected by **VIIT**.
5. Any changes in the **MOU** will be done by the Written Consent of both the parties.
6. **VIIT** will pay course fee 50% after the starting of the programme the remaining 50% after completion of training program.
7. The duration of the Training programme is 35 Hrs.
8. One model test will be conducted by **MSS**.
9. Respective course soft copy material will be given by **MSS**.

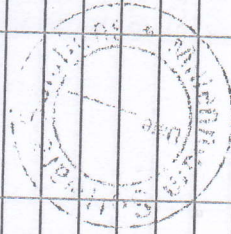
  
Sri G. Sridhar Reddy  
CEO  
Millennium Software Solutions  


  
31/09/11  
Dr. K. Alice Mary  
Principal  
VIIT's Institute of Information Technology  
VIIT'S INSTITUTE  
Information Technology  
Visakhapatnam, A.C.



# SCJP TRAINING

S.NO	ROLL NO	BRANCH	NAME OF THE STUDENT	CONT NO	FEE PAID	SIGNATURE
1						
2						
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# SCJP TRAINING

S.NO	ROLL NO	BRANCH	NAME OF THE STUDENT	CONT NO	FEE PAID	SIGNATURE
1			ANAND SWAROOP	9703959296		
2			G.DHARAN	9160866630		
3			PRIYANKA.G	9966902744		
4			SWATHI.D	9885319366		
5			SANDHYA.CH	8500635623		
6			AMRUTHA PRIYA.K	9010955287		
7			DEVI.P	8500094852		
8			SASIKALA.P	9985708913		
9			SAILAJA.H	7893098668		
10			PRANALINI.B	9247241957		
11			KISHORE.I	9550670720		
12			BHARATHI.G	9885792637		
13			NAGA VARALAKSHMI.P	9985686008		
14			PRANEETHA.B	9490132660		
15			SUJEETH.E.H.S.V	9963377337		
16			RAM KRISHNA.M	9701132282		
17			VIKASH.P.O	8125697193		
18			SRI DEVI	9908562231		
19			RESHMA. MD	9848119786		
20			LEELA.S	7416538499		
21			MADHUSUDHANRAV.R	9160371353		
22			SAGAR.K.V.V	9493640604		
23			RENUKA.Y	8142836705		
24			MANJUSHA.P	9030555101		
25			TEJA.P.D.H	7416707562		
26			RAM KISHORE.M	9030772404		
27			RAHUL.V	8897152772		
28			SEKHAR.V.K.R	9581110467		
29			NAVYA.E	7799592498		
30			DEEPTHI PRIYA.D	9290000581		
31			PAVANI DEVI.B	8143628321		
32			SRAVANTHI.A	7413827974		
33			PRAVALIKA.B	8500641265		
34			SOWJANYA.K	9949014858		



**Memorandum of Understanding (MOU)**

**Between**

**MSME Technology Centre**

**Visakhapatnam**

**Government. of India, Society under Ministry of MSME**

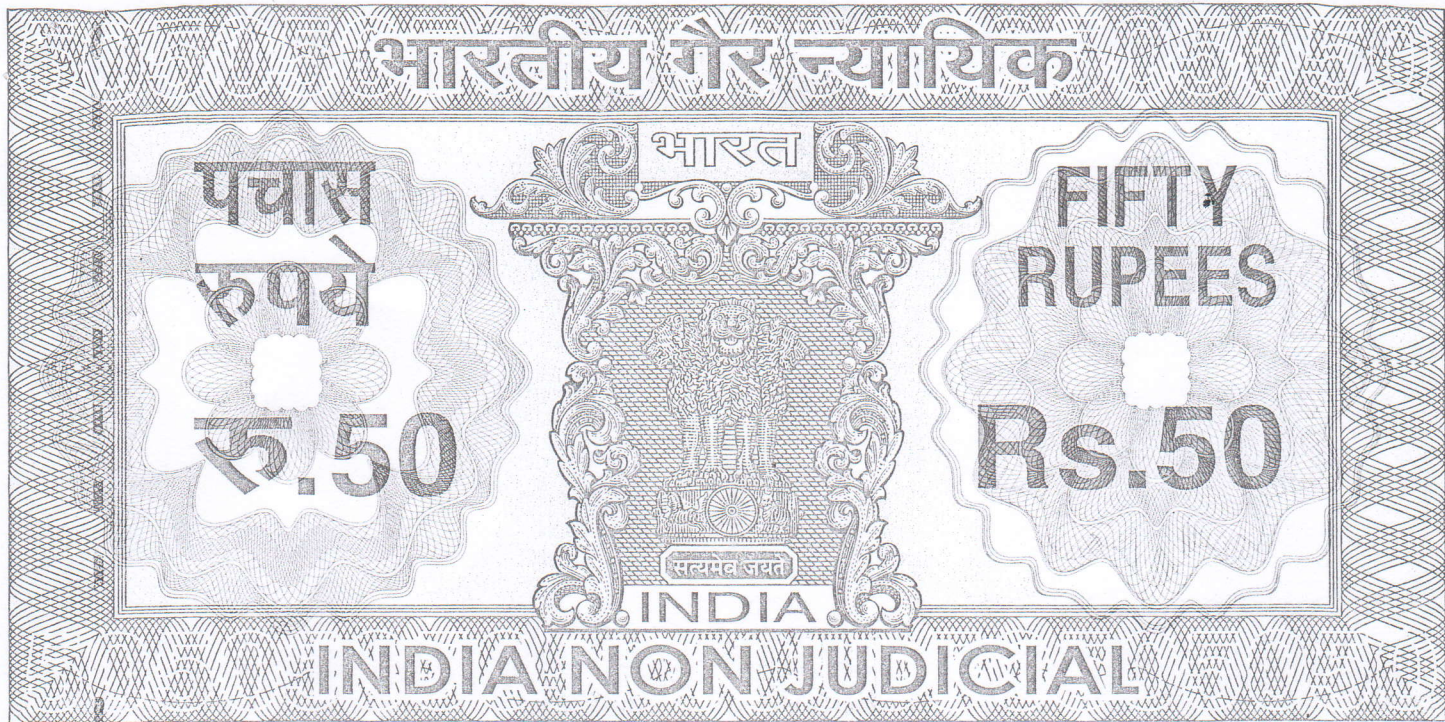
**PUDI, VISAKHAPATNAM**

**And**

**VIGNAN'S INSTITUTE OF INFORMATION TECHNOLOGY**

**DUVVADA, VISAKHAPATNAM**





ఆంధ్రప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH

SL. No: 14378 Date: 26/2/2021

Sold To: G. prasada Reddy, S/o. pydaiah,

For whom: MSME Technology Centre, VSP

AG 688175  
I. Ravi Shankar

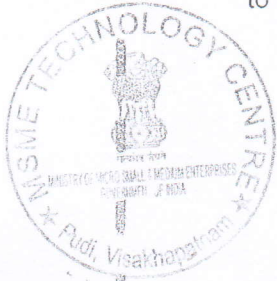
Licenced Stamp Vendor  
L.No.03/11/12/2011; RL.No:03/11/01/2020  
#18-36-2A, Kothasali Peta, MR Peta  
Visakhapatnam, cell : 9492643868

**MEMORANDUM OF UNDERSTANDING FOR PROVIDING JOINT CERTIFICATION /  
CERTIFICATION COURSES/SHORT-LONG TERM TRAINING IN THE FIELD OF  
ENGINEERING TECHNOLOGY AND MANAGEMENT**

This MOU entered and executed into on this 3<sup>rd</sup> of March, 2021 at MSME Technology Centre, Pudi, Visakhapatnam.

**BY AND BETWEEN**

MSME Technology Centre , Visakhapatnam is a Government of India Society under the Ministry of Micro, Small and Medium Enterprises (MSME). The Management of affairs of the Society rests with the Governing Council constituted by the Government of India. MSME Technology Centre, Visakhapatnam is the premium skill development centre established through the Ministry of Micro, Small and Medium Enterprises, Govt of India with the assistance of the World Bank. The technology centre is offering world-class education, skill development training and conduct innovative research at the interface of multiple disciplines to create high quality human resources in disciplinary and interdisciplinary areas of



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Engineering Technologies. The centre is also offering the AICTE and NSQF approved diploma, Post Diploma and Post Graduate Diploma programs in various Engineering Technologies. To this end, TC Visakhapatnam also provides Design, Development & Manufacturing support to the SME's of Andhra Pradesh and creates Business opportunities for the growth of Industry development. TC also provides skill development Training/Internship opportunities in CAD/CAM, Robotics, Hydro-Pneumatic Labs, Automation Labs, Metrology Lab and also AR/VR Lab. **MSME Technology Centre, Visakhapatnam, Plot No 6, IC-Pudi. Atchutapuram, Visakhapatnam-531011** which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its administrators, successors or permitted assignees, as the case may be.

.....First Party,

AND

Vignan's Institute of Information Technology, Visakhapatnam a unit of Lavu education society, Guntur [Established in the year 2002 under society Act,] (hereinafter referred to as Vignan's Institute of Information Technology, Duvvada, Visakhapatnam), which expression shall unless repugnant to the context or meaning thereof be deemed to mean and include its administrators, successors or assignees, as the case may be.

.....Second Party

MSME Technology Centre, Visakhapatnam and Vignan's Institute of Information Technology hereinafter may be referred collectively as "Parties" and separately as "Party".

MSME Technology Centre, Visakhapatnam is also offering the AICTE and NSQF approved diploma, Post Diploma and Post Graduate Diploma programs in various Engineering Technologies. To this end, TC Visakhapatnam also provides Design, Development & Manufacturing support to the SME's of Andhra Pradesh and creates Business opportunities for the growth of Industry development. TC also provides skill development Training/Internship opportunities in CAD/CAM, Robotics, Hydro-Pneumatic Labs, Automation Labs, Metrology Lab and also AR/VR Lab. For the academic year 2020-21 industrial training for Diploma students successfully completed and Production activities also carried out for the customer Think 3D, Uniparts, Hastalloy etc.. along with this TC is collaborating with defence PSUs like BHEL, NSTL and BDL etc..

The second party, Vignan's Institute of Information Technology (VIIT) was established in the year 2002 in the City of Destiny, Visakhapatnam, Andhra Pradesh, India. It is promoted by Visionary Dr. Lavu Rathaiah, Chairman, of Lavu Educational Society, Guntur, Andhra Pradesh, India. Vignan's Institute of Information Technology (A), is affiliated to the JNT University, Kakinada. The institute envisioned to be a recognised leader in technical education and is aimed at national excellence by creating competent and socially conscious globally acceptable technical manpower for the current and future Industrial requirements.

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Vignan's Institute of Information Technology(A) is Re-Accredited by **NAAC with 'A' Grade CGPA 3.41/4.00** and also accredited three times by **NBA** for FIVE UG programs such as Computer Science Engineering, Electronics and Communication Engineering, Mechanical Engineering ,Information Technology and Electrical and Electronics Engineering branches. Institute is also conferred with **Autonomous Status** by UGC in the year **2017** and University Grants Commission, New Delhi has granted recognition under section 2(f), & 12(B) of the UGC Act, 1956 in the year 2014 and also STRIDE partner.

VIIT is now offering Eight UG Programs (Civil Engineering, Computer Science, Electronics and Communication Engineering, Mechanical Engineering ,Information Technology, Electrical and Electronics Engineering, Electronics and Computer Science and Artificial Intelligence and Data Science) and 10 PG Programs including 8 M. Tech Programs ( MD,P&ID,ECE,DECS,AI&ML,CSE,IT, TE), MBA,MCA with the Annual intake of 1584. The institute is being recognized by JNTUK, Kakinada as **Research Centre** for Advance Research acitivity and also recognised by Govt. of Andhra Pradesh with '**A' Grade** in terms of Key performance Indicators in Engineering Education. The institute consistently achieving more than **85% placements** every year with the highest annual package of **Rs. 31.5 Lakhs per annum** from companies like AMAZON, Microsoft etc., VIIT is one of the best consortium leader recognized by IUCEE in AP and Telangana. It is also collaborated with the premier technical institutions like, IIT Mumbai, and IIT Khargpur to exchange of video lectures through Ekalavya remote centre and for the activities of Robotics and Entrepreneurship development. The Institution conforms to quality standards such as ISO 9001:2017, ISO 14001:2018 and OHSAS 18001:2017. The short term and long term goals are well defined and implemented to envisage the institution's **Vision and Mission**. The institute is specially undertaking Research & Development in thrust areas of Technology and Societal related issues.The Institute introduced Innovative practices in Teaching Learning & Evaluation to meet the quality standards in Higher education, **few of the practices are Semester long Internship, Integration of Theory with Laboratories**. The institute has collaboration with more than 100 Industry like, RINL, Infosys ,Ramco, Reliance Jio, BSNL, VCTPL, WDM, Indian Navy, TCS, and GIT Solutions which offer internships. The Institute is committed to its core values and expects all stakeholders to embrace them. It has zero tolerance towards any deliberate violation of the core values.



## 1. OBJECTIVES OF MOU

- 1.1 The prime objective of this MoU is to develop skilled manpower in the specialised domain of CNC Turning, CNC Milling, and carrier oriented courses and through conduction of Certificate/short-Long Term Training Programmes for students, faculty and industry professionals. TC also provides skill development Training/Internship oppurtunities in CAD/CAM, Robotics, Hydro-Pneumatic Labs, Automation Labs, Metrology Lab and also AR/VR Lab
- 1.2 To enhance the relationship between the two institutions through the promotion and development of collaborative research programs, academic and cultural exchange programs and other cooperative activities in areas of mutual interest and benefit.
- 1.3 To leverage the expertise of both the institutions to achieve scale and depth in the areas of operation.
- 1.4 To conduct collaborative research and joint academic programs, exchange of documentation, research materials, publications and information in fields of mutual interest.
- 1.5 To facilitate the awareness creation about new innovations/ emerging technologies in the sector and make it more accessible/ available for adoption by the MSMEs
- 1.6 To impart industry-relevant skills to the manpower engaged in the industry at large.
- 1.7 To organize joint technical events or participate in the events being organized by the other institution in the capacity of technical partner

## 2. SCOPE OF MOU

The Scope of this MoU shall be a collaboration in the fields of skill development, research and consulting. This MOU outlines the broad areas of understanding between the institutions, specific understanding/ agreements could be drawn on a case-to-case basis whenever the need arises during the course of this MoU. The Agreements shall be signed between the parties prior to the commencement of work on such cases in writing, defining the rights and responsibilities, time frame, financials, etc. pertaining to both the institutions. The scope broadly is outlined below:

- 2.1 To conduct joint programmes for technology transfer depending on the research and projects undertaken by the institutions
- 2.2 To hold/conduct, whenever feasible, joint workshops, conferences, training courses within the areas of co-operation
- 2.3 The concerned officials of both institutes will formulate Research & Development projects for joint work with due approval of both the participating institutions
- 2.4 Technology Transfer and Imparting training to staff, students and technical personnel within the areas of co-operation

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- 2.5 Joint Sponsored and Consultancy Projects could be undertaken, with both long term and short-term goals, keeping in view the interests and philosophies of the respective institutions.

### **3. Details of Programmes/Training/Certification**

MSME Technology Centre, Visakhapatnam and 'Vignan's Institute of Information Technology' have jointly agreed for imparting education & training programmes in the field of Machining, Digital Marketing, CC camera Technician and R&AC technician and offering related services in the approved premises of Institutions on mutually accepted terms and conditions based on approval of the competent authority. The list of proposed courses is in the Agreement. However joint committee shall decide to include or delete the courses from the approved courses of 'Vignan's Institute of Information Technology' as mentioned in the agreement.

### **4. Responsibility of Vignan's Institute of Information Technology.**

- 4.1 To provide expertise in designing and formulating the course structure and syllabus on mutually agreed on domains/technologies in consultation with the MSME Technology Centre, Visakhapatnam. This can be modified and finalised as per the needs of the programme based upon mutual consultation and agreement and the finalisation of the programme shall be done by the joint committee of MSME Technology Centre, Visakhapatnam and 'Vignan's Institute of Information Technology'.
- 4.2 To conduct the internal assessment as per the guidelines of MSME Technology Centre, Visakhapatnam.
- 4.3 'Vignan's Institute of Information Technology' shall mobilise and enrol students as per mutually agreed criteria and the number of students mentioned in the agreement.
- 4.4 The tuition and other fees/charges for these courses shall be prescribed by 'Vignan's Institute of Information Technology' from time to time with the concurrence of MSME Technology Centre, Visakhapatnam.
- 4.5 'Vignan's Institute of Information Technology' shall be responsible to promote the joint certification/short term long training.

### **5. Responsibility of MSME Technology Centre**

- 5.1 To jointly propose and engage in applied research or training programmes sponsored by funding agencies.
- 5.2 MSME Technology Centre to exchange information on teaching, learning material and other literature relevant to their educational & applied research programs
- 5.3 Assess the technologies available with 'Vignan's Institute of Information Technology' and explore the possibility of commercialization of those technologies amongst the industry networks
- 5.4 Facilitating interaction with the industry in case 'Vignan's Institute of Information Technology' needs that as part of their projects
- 5.5 Customized courses/ training programs for students, faculty and industry professionals.

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## 6. JOINT RESPONSIBILITY

- 6.1 To decide on the number of programmes, curriculum, eligibility criteria, admission process, student intake in each course and fees to be charged from students etc.
- 6.2 To formulate the programme structure and syllabi of the courses to be taught in the said certification programmes and identify faculty from both institutions and industry as well for delivering the content of the programmes smoothly including the lab and project work. The delivery process shall be decided on mutual consultations for every batch.
- 6.3 Ensure direct interface with one another without involving any external agency or specialists.
- 6.4 Both the parties should work towards building up a long term working relationship rather than associating for immediate benefits only.
- 6.5 Both the parties shall take all reasonable steps to ensure the successful completion of the collaboration and co-operate with each other in duly carrying out the obligation agreed upon.

## 7. SHARING OF FACILITIES

- 7.1 The two institutes agree to share their respective R&D facilities in order to promote academic and research interactions
- 7.2 The two institutes agree to exchange software, other materials and components developed in house, if advisable within the framed rules governing the two institutes.
- 7.3 Accommodation facilities will be provided, subject to availability, to faculty and research students by both the institutes as per the respective rules and regulations of the institutions and on preferable rates wherever feasible

## 8. JOINT COMMITTEE

- 8.1 A joint committee shall be formed consisting of members of MSME Technology Centre and 'Vignan's Institute of Information Technology'. The programme coordinator shall be part of the joint committee.
- 8.2 'Vignan's Institute of Information Technology' nominates the following members to be part of the joint committee.

8.2.1 Name : Dr. B. Arundhati  
Designation : Principal  
'Vignan's Institute of Information Technology'  
Duvvada, Visakhapatnam, Andhra Pradesh, India.  
Email : vignanit@yahoo.com  
Tel : +91 9866393921 +91 9393860760

8.2.2 Name : Prof S.M.Murali Krishna  
Designation : Head-EDISC Cell  
'Vignan's Institute of Information Technology', Address:  
Email : edisc.viit@gmail.com, drsmmk777@gmail.com  
Tel : +91 9866313729, +91 7569971148



8.3 MSME Technology Centre, Visakhapatnam nominates the following members for the joint committee

8.3.1 Prasada Reddy Guju  
Deputy General Manager,  
MSME Technology Centre, Visakhapatnam  
Email: dgm@msmetcvizag.org  
Tel.: +91

8.3.2 Dr. T Vijay Krishna Kanth  
Senior Manager (Training)  
MSME Technology Centre, Visakhapatnam  
Email: sr.manager@msmetcvizag.org  
Tel.: +917894937684

#### 9. FINANCIAL ASPECTS

- 9.1 The training programmes, workshop, and seminars can be conducted complying with all the stipulated requirements of the concerned schemes or sub-schemes under which the programs shall be conducted/organized
- 9.2 Alternatively, the programs can be conducted on a self-sustainable basis. The fees shall be decided mutually which can be collected from the participants or sponsoring units.
- 9.3 Revenue Sharing if any, can be done based on mutual discussion and approval by the competent authority
- 9.4 Commercial liabilities arising out of the specific joint activities will be agreed upon separately on case to case basis in writing along with terms of payments and deliverables subject to prior approval from the competent authority.

#### 10. CONFIDENTIALITY

- 10.1 Any confidential information received by either party, under and by virtue of this agreement, shall be maintained in the strictest confidence and trust.
- 10.2 Any information, software/ hardware material, product specifications, designs, financial, technical information, documents etc ; which is not in the public domain shall be deemed to have been in the private domain and it shall not be made public or shared with any other party without the prior written consent of the party which owns it.
- 10.3 In the event of any of the parties become legally compelled to disclose any confidential information, such party shall give sufficient notice to the other party so as to enable the other party to seek a timely protective order or any other appropriate relief. If such order or other relief cannot be obtained, the party is required to make such a disclosure shall make the disclosure of the Confidential Information only to the extent that is legally required of it and no further.

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## **11. INTELLECTUAL PROPERTY RIGHTS (IPR)**

The MoU will entail the development of ideas/projects by both organizations. The filing of a patent may be done jointly or individually, which shall be mutually discussed on case to case basis.

## **12. MUTUAL OBLIGATION**

12.1 This collaboration shall not be exclusive to both parties and shall not disallow each party from having similar collaboration with others. Except as expressly stated in the MOU, there shall be no obligation on any party to compensate the other in any manner or to make any claim.

12.2 Each Party shall meet the expenses between them as mutually agreed terms on case to case basis.

12.3 Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trademark, symbol or designation belonging to the other, without prior written approval. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.

12.4 Both Parties shall maintain confidentially about any information, course material, plan, discussion, strategies or any material, which shall be deemed to be confidential and marked accordingly. Any information, course material or like in the public domain shall not be part of this commitment.

## **13. COMMUNICATION / NOTICE**

Any communication or notice or intimation shall be addressed to the Nodal contacts of the respective parties and sent to the registered address. E-mail correspondence should not be taken as a substitute for any official signed hardcopy correspondence in all important documents such as but not limited to financial and performance-related documents.

### **Nodal contacts :**

#### **Contact Person for MSME Technology Centre**

Name : M. Kalebu, IES.  
Designation : Consultant  
Email : meesala9@yahoo.co.in  
Contact : 9949319237  
Address : MSME Technology Centre, Visakhapatnam, Plot No 6, IC-Pudi.  
Atchutapuram, Visakhapatnam-531011

#### **Contact Person for Vignan's Institute of Information Technology**

Name : Prof. S. M. Murali Krishna  
Designation : Head-EDISC Cell  
'Vignan's Institute of Information Technology', Address  
Email : [edisc.viit@gmail.com](mailto:edisc.viit@gmail.com), [drsmmk777@gmail.com](mailto:drsmmk777@gmail.com)  
Tel : +91 9866313729, +91 7569971148

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#### **14. FORCE MAJEURE**

Neither party shall be responsible or liable for any failure to perform any of the terms and conditions of the present agreement, due to unforeseen circumstances or causes beyond the reasonable control of either party, including but not limited to acts of God, War, Riot, Embargoes, Acts of Civil or Military actions, Fires, Floods, Accidents, Terrorist Activities, Strike, Quarantine, Civil Commotion, Action of Government in its sovereign capacity or Shortage of Transportation, facilities, fuel, energy, labour or materials. In the event of any such delays, the delivery date for a period equal of the time of such delay may be decided on the mutual understandable basis. If force majeure continues beyond six months, the parties will then decide the future course of action.

#### **15. Effective date and duration of the MOU**

15.1 This MoU shall have a term of 3 year/years from the date of signing. Upon the expiration of the Initial Term, this Agreement may be renewed with necessary modifications on mutually agreed terms and conditions in writing and signed by both the Parties for additional successive 3 year/years period ("Renewal Terms"). Each Agreement will be for a cohort of students.

15.2 The validity of the MOU may be extended by an agreement in writing and signed by both the parties.

#### **16. TERMINATION OF MOU**

The MOU can be terminated by either party by giving written notice of one calendar month in advance to be issued through registered post/email/letter. The notice is to enable the parties hereto to assess the monetary impact and such other related factors impinging on the interests of both the parties by mutual consent. Termination will be effective, subject to honouring of any Financial/ Academic / Technical/ Administrative and other Commitments till the date and receipt of notice of termination.

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## 17. USAGE OF LOGO

All the parties hereby may agree to grant rights of usage of logo on one another's promotional material (brochure/ corporate presentation/ mailers/ proposals etc) based on explicit approval. The usage of the logo on the backdrop during an event etc will have to be approved by the respective parties.

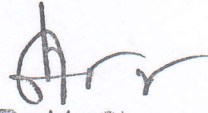
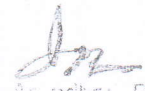
## 18. AMENDMENT:

Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties.

IN WITNESS WHEREOF, the aforementioned parties have affixed their signatures and seal on the date, month and year first above written.

In witness whereof, the parties hereto have signed this MOU on the day, month and year mentioned hereinbefore.

Parties:

<p>For and on behalf of MSME Technology Centre, Visakhapatnam</p> <p> (Prasada Reddy.G) Dy. Gen. Manager MSME-Technology Centre (A Govt. of India Society - Ministry of MSME) Prasada Reddy G, Dy General Manager Visakhapatnam, AP-531 011.</p> <p>Date <u>03/03/21</u></p>	<p>For and on behalf of Vignan's Institute of Information Technology, Duvvada, Visakhapatnam</p> <p> Dr. B. Arundhan, Principal Date <u>3-3-21</u></p> <p>PRINCIPAL VIGNAN'S INSTITUTE Information Technology Beside: VSEZ, Duvvada, Visakhapatnam</p>
<p>Witness:</p> <p>1. Name: <u>M. K. Aleby</u> Sign <u>M. K. Aleby</u> <u>3/3/21</u></p> <p>2. Name: <u>T. V. Venkatesh Reddy</u> Sign <u>T. V. Venkatesh Reddy</u></p>	<p>Witness</p> <p>1. Name: <u>DR. S. N. H. Krishna</u> Sign <u>DR. S. N. H. Krishna</u> <u>03/03/21</u></p> <p>2. Name: <u>DA. B. PRASAD</u> Sign <u>DA. B. PRASAD</u> <u>3/3/21</u></p>

